

Number Puzzle 2

An Introductory Talk

- I. Attract the attention of people by asking them if they would like to take an I.Q. test.
 - a. Ask if they are able to add number in their head without the use of a calculator;
 - b. At universities, you can say that it is a good test to see if they are receiving a good return on their tuition money; Always smile and make the presentation fun.
- II.
- III. Either write the numbers on the sketchboard one at a time, asking for the total after each number, or prepare a piece of cardboard with numbers already written down and pull cardboard out of a large envelope to reveal one number at a time.
- IV.
- V. 95% of the time, the first person in your crowd to speak up will come up with the answer of 5,000. Give the crowd a few seconds and ask if they still agree with the answer of 5,000. Then, reveal that the correct answer is 4,100!
- VI.
- VII. *Suggested transition:* "If you can be wrong on something that seems so simple, then maybe you have miscalculated on the greater truths of life also. Allow me to illustrate...."

$$\begin{array}{r} 1000 \\ 40 \\ 1000 \\ 30 \\ 1000 \\ 20 \\ 1000 \\ 10 \\ \hline 4100 \end{array}$$